



"We make retirement more relaxing!"

David P. Macino
Investment Professional

www.ToledoRetirement.com

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"Give me the opportunity to make your success my #1 priority"!

David Macino - Your Investment Professional

David P Macino is a full-time Investment Professional with "The Retirement Specialist of Northwest Ohio" and a Registered Representative at Next Financial Group, Inc. member FNRA/SIPC.

He is one of a select group of agents in the Retirement Resource Center of Northwest Ohio, licensed to offer diverse investment strategies along with identifying and providing specific individual planning.

David is the newest member to the "Retirement Specialist" and joined the group because of the team's **comprehensive approach** to help clients make retirement living a relaxing experience.

He has been in the financial service industry for the last 5 years, working at both Mass Mutual and New York Life Insurance Company but understands that his clients need a complete strategy when it comes to retirement income and not just rely on their 401K plans. David is licensed in both Ohio and Michigan with his securities and insurance license. He is currently working on obtaining his LUTCF certification.

Prior to the financial field, David was in the automotive industry, for over 25 years in the both the aftermarket and original equipment sales. He was with AP Parts Company for 10 years as a Territory Representative, in Virginia and Washington DC. Then he became a District Manager with Monroe Shock's and Walker Exhaust for 10 years and promoted to Easter Sale Manager for Perfection converters, all while living in Cleveland, Ohio. David was promoted to the OE Division, which allowed him to learn the manufacturing business as the Account Executive for Chrysler. His focus of responsible was design change pricing and unit margins for catalytic converters & exhaust components for the Durango and Dakota truck line.

David earned a Bachelors Degree of Business, specializing in Marketing Management at the University of Toledo. He graduated from St. Johns Jesuit High School, where he was very active in playing football, soccer and even wrestled as he worked at his father business during the off seasons.

David's Father owned "Macino & Son's Shoe Repair" in West Toledo for over 54 years and his brothers still operate the business today. While working side by side with his dad, he learned to bring value to their work by offering a skill profession and caring service to their customers. David's Dad had customers coming back for over 50 years and like his Dad; David has many long-term relationships with clients in both the financial and automotive industry.

David was born and raised here in Toledo and has been back in the area for over 10 years. He has three daughters who are in high school and junior high in the Sylvania area and wishes to remain in the area servicing his clients for the next 30+ years!



“We make retirement more relaxing!”

“We offer investment that will match our client’s retirement goals”.

As a qualified Investment Professional, David offers the highest level of service to all his clients, beginning with high ethics, honesty and added value by offering all necessary information, ideas and education regarding financial products and retirement needs. He assures proper asset allocation for your specific investment strategies and encourages annual reviews with top level account service, to ensure your personal satisfaction.

Mission Statement

Driven by unimaginable determination to make a difference in our world and it begins with helping each family. David thrives on the challenge to educate and advise each family member about financial strategies, while servicing your retirement needs with an open mind and a caring heart.

David keeps his education and expert knowledge of all financial investment and insurance products up to date through CE requirements, seminar attendance, certification classes and licensing requirements. He knows how markets may change and is able to read business trends to offer outstanding service. David shows true compassion for his clients and will earn your trust as he helps you achieve income protection, wealth accumulation, and help you identify retirement goals with your ideal life style.

Qualifications

- FINRA Series 6 and 63 Registration Licensing (Securities and Variable Products)
- Life & Health Licensed Insurance Agent.
- Ohio Mortgage Broker Loan Officer License.
- BA of Marketing and Management, University of Toledo.
- Graduate of St. John Jesuit High School.

Personal Experience / Achievements

- Active member and officer serving on the Board of Directors for N.A.I.F.A.
- Current member and officer, of Anthony Wayne Toastmaster Club and past president.
- St. Joseph Church, Sylvania, OH. Member and involved as one of the Festrana chairman, Engaged Couples speaker on financial issues, Mass Usher and CRHP member
- Wife of 25 years, Elizabeth
- Children, Alexis, Victoria and Elena
- Soccer Coach of Sylvania United Club as well as Sylvania Youth Soccer Association.
- Member, Sylvania Chamber of Commerce